

# Managed Print Services

Take control of your print costs.

In the new economy, cost-efficiency is a priority every day. For most companies, the cost of office printing — cost-per-print, routine maintenance, and service — is an unexplored opportunity for significant, cumulative savings. We can show you how to optimize your printing resources, regardless of manufacturer, and reduce your operating costs by up to 30%.

Using Xerox® industry-leading technology, our Managed Print Services (MPS) provide big-picture visibility so you can manage your network print resources more efficiently. With millions of devices under management, Xerox is a leader in Managed Print Services (MPS).

## MPS Benefits

- **Cut costs** on print consumables, service and cost-per-page.
- **Reduce energy use** through device consolidation and upgrade.
- **Reduce waste**, order only the supplies needed, with no excess.
- **Free IT resources** for more business critical work than the setup, support and maintenance of print devices.
- **Optimize efficiency** with remote management and lifecycle management.
- **Streamline operations** with centralized support for multiple brands and models.
- **Increase uptime** with on-site service coverage.
- **Control budgets** with fixed costs and no surprises.
- **Gain visibility** into print activity and trends with online tools to improve control and management of your devices.
- **Customize** your Managed Print Service for your network, print devices and operational priorities.



## Silicon Plains, LLC

We offer full-featured MPS solutions designed specifically for small to medium, through enterprise scale businesses. MPS is very flexible. Use all of its features or just a few. We can help you manage a single networked device or your entire print environment. Together we'll choose the best balance of business needs and budget relief that works for you.

Contact us today to learn more about how managed print can save you time and money.



For more information, contact us at 701-390-9876 or visit: [www.siliconplains.net](http://www.siliconplains.net)



## Expand Your Cost-Saving Opportunities

For an estimate of your potential savings ask us for an evaluation of your networked print environment. We'll design a custom solution to optimize your specific print, copy, scan and fax requirements. Compare it with your existing operations. We will help you select the solution most advantageous to your business, balancing costs, capabilities, logistics, service and labor. MPS provides short- and long-term benefits enabling you to make fact-based decisions to fine-tune your print environment over time to achieve and maintain the greatest efficiencies

## Connect to Your Data

MPS allows you to tap the flow of information inside your printing devices and over your network. Working with Xerox, we can securely store your printing devices' usage data and provides easy access to use patterns, trends, supplies levels and other useful information.

## Simplify Accounting and Logistics

**Budget control.** You receive a monthly, itemized invoice for the number and types of prints made by your printers managed by our Managed Print Services. It's everything you need to review, reconcile, forecast and manage your office printing budget. Cumulative data highlights any activity excesses so you can adjust device use rules or even limit feature access if necessary.

**Cost savings.** In typical office environments, the cost of every print or copy varies widely based on how much toner or ink is used on each page. When service is required, scrambling to find help prolongs downtime, and when dealing with multiple vendors, minimum service thresholds can increase expense and response time. MPS consolidates these varied expenses and support. You pay a fixed, inclusive cost-per-page that reduces your overall expense.

Without MPS	The MPS Advantage
Unknown and uncontrolled print costs	Predictable costs
Color toner cost is unpredictable and out of control	Fixed cost-per-page
Separate process for service and supplies	One portal for service and supply status and ordering
Excess supplies on hand or not available when you need them	Automated alerts when supplies run low. Orders filled promptly.
Multiple vendors and suppliers for consumables and service	One partner—One solution
Unknown print volume	Monthly report detailing print activity
High print coverage on documents can be costly	Costs are unaffected by high print coverage

## MPS can reduce obstacles to efficiency.



**70%** Amount of the day a typical worker can spend processing information such as documents and communications<sup>1</sup>

**488 hours of productivity wasted annually**

waiting for printer service and supplies<sup>3</sup>



**325 Hours**

the average employee spends on print-related issues per year.<sup>2</sup>

**Administrative relief.** Save soft dollars, time and effort, with a simple, efficient supplies ordering process that eliminates inventory stocking and handling. With MPS, you get the supplies you need whenever any device requires more. Print management software gives you real-time visibility of your networked print environment, with proactive alerts when attention is required. Place supplies orders and service requests online or by phone — quickly and simply.

## Scale It to Your Needs

Whether you need cost-savings on device acquisition or ongoing print costs, high-volume or high-coverage print capacity, we will design a solution that matches your needs.

Your existing printing devices were designed for networking. Why not take advantage of our expertise and Xerox technology to maximize operational efficiency, cost savings and management of your print environment?



Start saving now. Contact us today to learn more about how managed print can save you time and money.

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<sup>1</sup> Xerox Corporation. Xerox white paper MSPWP-01UA.

<sup>2</sup> Xerox Corporation. Managed Print Services. (Retrieved Aug 2012), Video. Available at: [www.consultingxerox.com/xerox-managed-print-services/mps\\_video/enus.html](http://www.consultingxerox.com/xerox-managed-print-services/mps_video/enus.html)

<sup>3</sup> Xerox Corporation. EPS Pre-Contract Assessment Team Key Metrics Report. (2011). PDF.